



New York Progress Report



**Committed to
The Future of
Rural Communities**



Fiscal Year 2004 Investment In Rural Businesses

Business & Industry Loan Guarantees

11 Guaranteed Loans:	\$16,477,000
Leveraging:	\$4,324,554

Intermediary Relending Program

1 Loan:	\$750,000
Leveraging:	\$750,000

Renewable Energy & Energy Efficiency Grants

8 Grants:	\$1,427,748
Leveraging:	\$6,579,656

Rural Business Enterprise Grants

14 Grants:	\$1,175,643
Leveraging:	\$5,499,703

Rural Business Opportunity Grants

1 Grant:	\$50,000
Leveraging:	\$25,500

Value-Added Producer Grants

3 Grants:	\$194,550
Leveraging:	\$204,050

Total: \$37,458,404

Rural Development Business Programs

USDA Rural Development's business programs foster a dynamic business climate in rural New York through grants, direct loans, loan guarantees, and technical assistance.

In Fiscal Year 2004, USDA Rural Development contributed over **\$20 million** in financing for rural businesses, entrepreneurs, and revolving loan funds, exceeding our initial state allocation. With funds leveraged from other sources, the total contribution to rural New York businesses was in excess of **\$37.4 million**.

The business programs portfolio is as diverse as rural New York's people and landscape. Among the proposals funded were business ventures to: purchase and renovate a historic inn; expand and renovate a marina; construct an indoor sports dome; renovate a seafood outlet; expand a dental lab; and provide working capital for a greenhouse. As a result of Fiscal Year 2004 funding, over **1,200** jobs were created or saved.

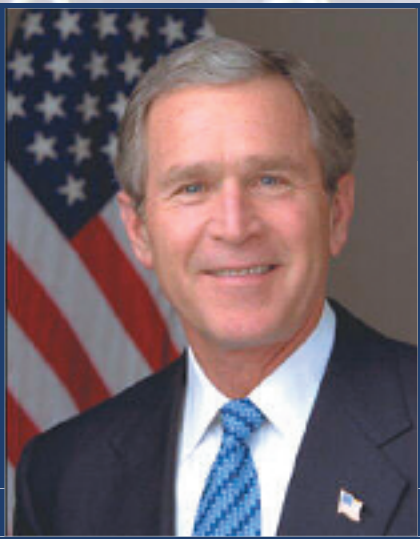


Photo top left: Mike Dacey, owner of Village Seafood Wholesale, Inc. of Bloomville, appreciates the help his growing business received through a guaranteed loan. Photos clockwise from above: The Steuben County Conference and Visitors' Bureau received a grant to develop and market scenic driving vacation packages that highlight area businesses. A guaranteed loan helped BonaDent Dental Laboratories of Seneca Falls construct this attractive facility. The Morrisville Auxiliary Corporation was awarded a grant to furnish a commercial kitchen incubator, which gives small food-based businesses affordable access to a well-equipped food preparation facility. The historic Woods Inn in the southwestern Adirondack village of Inlet was restored and remodeled with funds from a guaranteed business loan.



Photo courtesy of BonaDent Dental Laboratories

Investing in Rural New York



USDA Rural Development has rightly been called "the only agency that can build a community from the ground up." While we aren't building villages and towns from scratch in New York, we're rebuilding them, piece by piece, to meet shifting community needs. Our rural communities continue to change rapidly, as more people elect to live in rural areas, but our basic needs are constant: wherever they live, people need clean, abundant drinking water, environmentally sound waste disposal, affordable housing, a sound business infrastructure that provides economic opportunities, and community services that meet public safety needs and enhance residents' quality of life. USDA Rural Development works with rural communities throughout New York to provide access to all of these essential elements of community life, and more.



President Bush is committed to improving the future of rural communities, and has supported this commitment with expanded funding for home ownership, first responder needs, broadband, renewable energy, and many other programs that USDA Rural Development delivers to rural New Yorkers. I am proud of the many partnerships that we have forged with local governments, community organizations, state agencies and businesses. Working together, we have delivered over \$836 million in assistance to rural communities in the past four years, and New York is a better place to live as a result.

Serving President Bush and rural New York for the past four years has been an honor and a pleasure. In the years ahead we will strengthen the alliances that have been so effective, and build new alliances to better address the needs of the fine New Yorkers we call our neighbors.

Patrick H. Brennan
State Director



TOTAL INVESTMENTS IN RURAL NEW YORK

<u>2001-2004:</u>	<u>\$836,629,795*</u>
Business Programs	\$160,197,976
Community Programs	\$438,840,471
Housing Programs	\$237,591,348

Created/Retained 6,002 jobs

***Program totals include guaranteed and leveraged funding.**



The LPC team provided outstanding customer service and improved our application processing times during its first year of operation.

Fiscal Year 2004 Investment In Rural Housing

318 Section 502 Direct Loans:	\$26,266,444
248 Section 502 Guaranteed Loans:	\$17,419,118
115 Section 504 Loans:	\$623,388
174 Section 504 Grants:	\$825,572
Leveraging:	\$1,836,771
7 Rural Rental Housing Loans:	\$3,240,974
7 Repair/Rehabilitation Loans:	\$1,520,300
1 Farm Labor Housing Loan/Grant:	\$756,344
3 Housing Preservation Grants:	\$230,000
Leveraging:	\$16,173,811
Total:	\$68,892,722



Rural Development Housing Programs

USDA Rural Development offers affordable solutions to meet the housing needs of very low- to moderate-income residents of rural communities.

During Fiscal Year 2004, USDA Rural Development in New York implemented the single family housing Loan Processing Center (LPC), which consolidates underwriting and loan processing functions. The LPC, along with the loan initiation and servicing functions of our 15 strategically placed local offices, has enhanced our ability to meet the needs of rural New York's homeowners. Due to this efficient delivery system, we are able to provide better service to our customers and reduce the time it takes to process applications. During the year, USDA Rural Development financed over **\$45 million** in single family housing loans and grants—an increase of **\$5.9 million** over Fiscal Year 2003.

USDA Rural Development in New York also provides for the needs of low-income families and elderly living in apartments. Loans totaling **\$3.2 million** were made to construct seven multi-family complexes, which included 84 units for families and 105 units for elderly residents. Eighty-eight of these apartments were made available to households in need of rental assistance. Repair and rehabilitation loans were made to seven multi-family housing applicants totaling **\$1.5 million**. A loan and grant package totaling **\$756,344** was made to one applicant for six farm labor housing units, with rental assistance available for each unit. Three housing preservation grants were awarded for a total of **\$230,000**. These grants are generally used to repair or renovate single family homes. In combination with funds from other sources, USDA Rural Development's New York single family and multi-family housing programs provided over **\$68 million** to satisfy the housing needs of **1,060** low-income families.



Photos clockwise from above: Silver Lake Housing Group, L.P. received funding to rehabilitate 52 units for low-income families in the Silver Lake Meadows apartment complex in Perry. USDA Rural Development celebrated Homeownership Month with the Murray family of Potsdam in front of their new home. Havenwood Associates L.P. held a ground-breaking ceremony for an elderly apartment complex in Batavia. This is the first congregate living project in New York with financing provided by Rural Development.



Fiscal Year 2004 Investment In Rural Utilities and Community Programs

Water and Wastewater

59 Loans and Grants: \$42,080,614

Leveraging: \$20,872,400

Leveraging equals 33% of total portfolio

Community Facilities

20 Loans: \$11,138,860

12 Grants: \$362,000

7 Guaranteed Loans: \$19,263,000

Leveraging: \$1,932,983

Emergency Community Water Assistance

12 Grants: \$2,727,675

Digital Broadcast Conversion

2 Grants: \$3,291,159

Distance Learning & Telemedicine

1 Grant: \$498,979

Native American Set-Asides

1 Grant: \$700,000

Rural Economic Area Partnership

2 Loans: \$350,000

2 Grants: \$350,000

Rural Community Development Initiative

1 Grant: \$80,000

Economic Impact Initiative

1 Grant: \$544,470

Appalachian Regional Commission

3 Grants: \$436,400

Total: \$104,628,540

Rural Development Utilities and Community Programs

USDA Rural Development provides grants, low-interest loans, and technical assistance for municipal water and wastewater systems, distance learning and telemedicine technology, child care facilities, emergency response teams, municipal centers, and many other essential community services.

In Fiscal Year 2004, USDA Rural Development in New York ranked No. 3 in the nation in low-interest water and wastewater loans and No. 6 in grants. In providing Emergency Community Water Assistance Grants (ECWAGs), New York was No. 1 in the nation with 12 projects funded. New York came in No. 3 in community facilities loan guarantees, with seven conditional commitments signed for a total of **\$19.2 million**.

President Bush's First Responder Initiative helped to provide assistance to 15 rural New York communities for emergency response equipment and buildings. USDA Rural Development funding and leveraging delivered a total of **\$33.3 million** in financing for essential community facilities—the largest investment in the history of the program.

Together, USDA Rural Development and partner agencies invested over **\$104 million** in projects that enhance the quality of life in rural New York communities.

Photo top left: The Deansboro Fire District received funds for a new pumper truck and the Town of Marshall received a grant for emergency water improvements. Photos clockwise from right: A low-interest loan provided funds to City Centre, a facility which consolidates government offices with a downtown shopping mall in Batavia. The J. M. McDonald Sports Complex in Cortland was built with guaranteed loan funds. A loan and grant helped the Village of Morrisville construct a state-of-the-art sewage collection and treatment facility.



USDA RURAL DEVELOPMENT NEW YORK OFFICES

STATE OFFICE

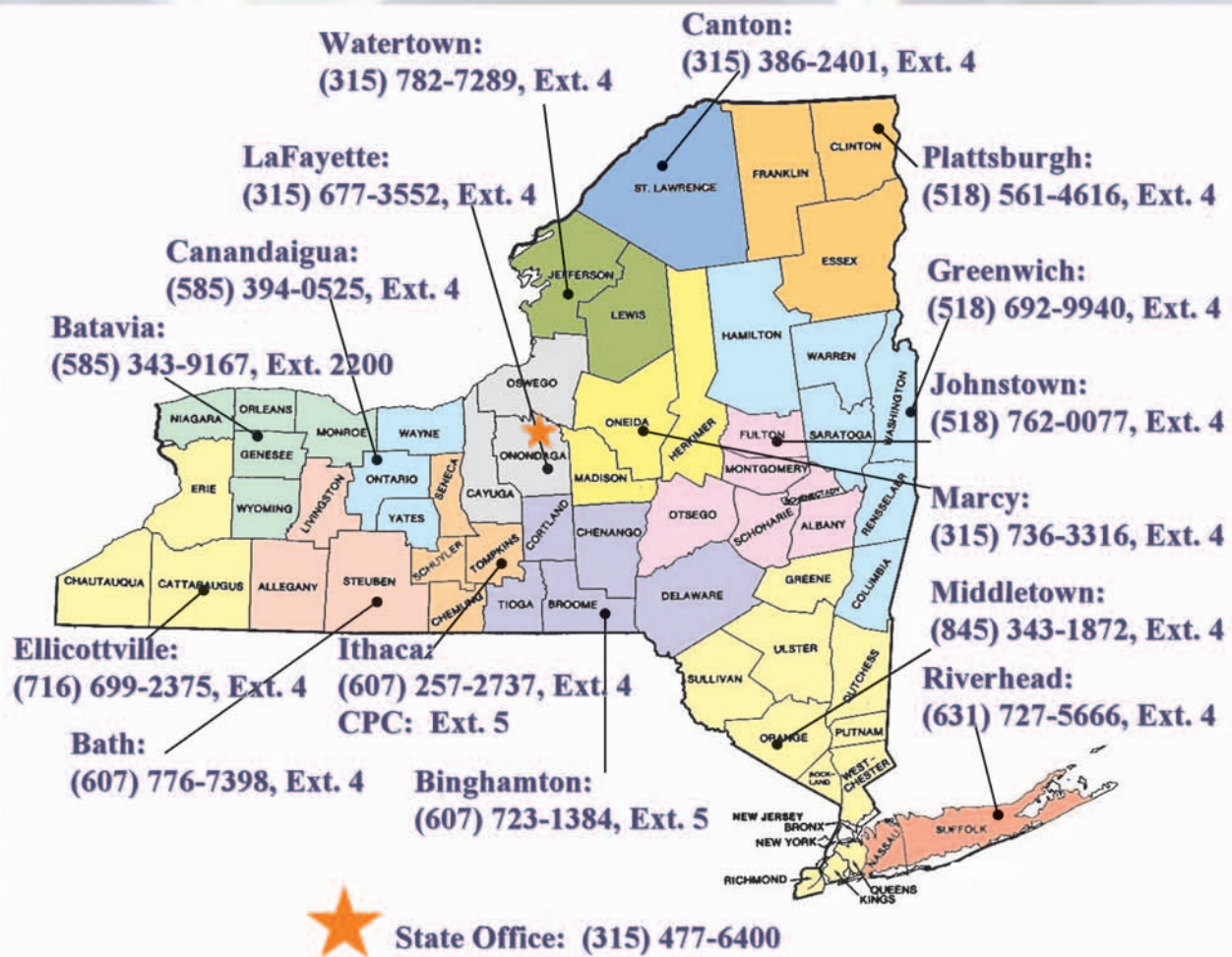
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Cover photos clockwise from upper left: Town of Clarendon—loan to extend public water system; Village of Massena—grant and loan for community and senior center; Town of Marion—loan for public water system; Bath Fire Department—loan for fire hall; St. Lawrence Valley Educational TV-WNPI—digital transition grant; Town of Champion and Town of Rutland—financing for water and sewer projects; Town of Arcadia and Town of Palmyra—financing for public water projects; Cattaraugus-Allegany-Erie-Wyoming BOCES—grant for distance learning. **Center photo:** Town of Carroll—emergency grant for water system repairs.

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